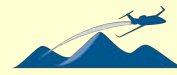


# On FiNaL !



*New Airport entrance signs welcome travelers and pilots alike.*

The winner of our Name our Newsletter Contest and a \$100 gift certificate to the jetCenter is Don Morris. Congratulations and thank you to Don!



FORT COLLINS • LOVELAND  
AIRPORT

## A WORD FROM THE DIRECTOR

I would like to introduce myself as the new Airport Director of the Fort Collins – Loveland Airport. Over the next few months it is my goal to be active within both the airport community and local communities with the intention to interact with many of the airport users and supporters. As the new Director, it is my



*Jason Licon, Airport Director*

duty to help facilitate and coordinate the development of the airport in accordance with the policies and procedures set forth by the cit-

ies of Fort Collins and Loveland.

I have been involved in aviation all of my life. It is one of my passions, and I feel fortunate to be able to work directly around that which I most enjoy. In addition, I am also a private pilot. I am excited to be part of the FNL family as I am looking forward to forming new friendships and relationships with all that utilize our airport.

Keep the blue side up, and make sure to keep the number of landings equivalent to the number of takeoffs you've made! — *Jason*

### In this issue:

FNL Staff Honors	2
Directory of Businesses	2
Grant Awarded	3
Business Profile	3
Snow Removal	4

## STEERING COMMITTEE BIDS FAREWELL TO CHAIR

Airport Steering Committee Member, Mayor Doug Hutchinson will be leaving his post as Mayor with the upcoming Fort Collins election in April and, thus, stepping down as a Steering Committee Member and Chair. FNL staff would like to express our appreciation to Mayor Hutchinson for his last six years of dedication and support to the Fort Collins-Loveland Airport and for serving as the Committee's Chair for the past three years. We wish the Mayor well in his new endeavors!



*Mayor Doug Hutchinson*

FNL STAFF AMONG TOP PW PERFORMERS

The City of Loveland Public Works Department held its annual celebration and recognition breakfast on December 10, 2010, at the Police Institute. Each year employees are recognized and awards are given to Public Works employees city wide for years of service, safe driving, and top performers.

Employees may be nominated to receive top performer awards which are reviewed by a committee. The Public Works Department motto is E.S.S.P.—Excellent Service, Safety and Performance. The entire staff at FNL was awarded the 2010 Public Works

“Performance Excellence” award by Keith Reester, Director of Public Works, for their outstanding efforts and overall performance this past year. Typically the award is given to only one individual.

To further add to the honors, Larry Mack, FNL Operations Supervisor, was awarded the Public Works 2010 “Employee of the Year” award.

Performance Excellence award recipients for the airport are pictured, *Upper right (L-R):* Hank Schneider, David Schneider, Brenda Orndorff, Kevin Keith, and Larry Mack. *Lower right (L-R):* Keith Reester and Larry Mack .



FNL Staff receiving Performance Excellence Awards.



Larry Mack receiving Employee of the Year Award from Keith Reester.

DIRECTORY OF SERVICES, BUSINESSES AND ORGANIZATIONS AT FNL

Avionics Specialists LLC	5297 Gulfstream Court	970.203.0505	<a href="http://avionicsspecialists.net">avionicsspecialists.net</a>
Gates Aviation, Inc	5235 Gulfstream Court	970.461-9999	<a href="http://gatesaviation.blogspot.com">gatesaviation.blogspot.com</a>
The New Firewall Forward	5215 Cessna Drive	970.669.6185	<a href="http://firewallforward.com">firewallforward.com</a>
Colorado Contrails Aviation, Inc.	4824 Earhart Road	970.203.9980	<a href="http://theflyingschool.com">theflyingschool.com</a>
Leading Edge Flight Training	5235 Gulfstream Court	970.669.1187	<a href="http://leflighttraining.com">leflighttraining.com</a>
Fort Collins-Loveland jetCenter	4824 Earhart Road	970.667.2574	<a href="http://ftcollins-lovelandjetcenter.com">ftcollins-lovelandjetcenter.com</a>
Front Range Helicopters, LLC	4824 Earhart Road	970.663.7200	<a href="http://fronrangehelicopters.com">fronrangehelicopters.com</a>
Pilot Physicals	4826 Earhart Road	970.461.3470	<a href="http://flightphysical.com">flightphysical.com</a>
Professional Aircraft Services	4824 Earhart Road	970-679-4633	
Mayo Aviation	Englewood, CO	303.790.9777	<a href="http://mayoavaiation.com">mayoavaiation.com</a>
Mountain Aviation	Broomfield, CO	303.466.3506	<a href="http://mountainaviation.com">mountainaviation.com</a>
FNL Pilot Association	Loveland, CO	970.669.2354	<a href="http://fnlpilots.org">fnlpilots.org</a>

## RECORD GRANT DOLLARS AWARDED

The Fort Collins-Loveland Municipal Airport was announced as the recipient of a record-setting \$400,000 grant from the Colorado Division of Aeronautics on February 9, 2011, by Governor John Hickenlooper.

The award is the maximum amount established by the Aeronautics Division according to its Director, Dave Gordon. Total revenues collected from Colorado fuel tax revenues in 2010 reached their highest levels in history, \$11.5 million. FNL along with 45 other airports in the State will benefit from these grant revenues.

Former Interim Airport Director, Keith Reester, was pleased with the award, and he indicated that this State grant along with airport revenues will be used for FNL's anticipated runway reconstruction project slated for August 2011. FNL is very optimistic they will receive an anticipated \$7 million in FAA grant funds for the completion of the runway project. In addition, some other much-needed projects will be funded with these funds according to Reester.

### Steering Committee Meetings

March 17, 2011

May 19, 2011

July 21, 2011

September 15, 2011

November 17, 2011

Please check the website for cancellations/date changes

[www.fortloveair.com](http://www.fortloveair.com)

## BUSINESS PROFILE—COLORADO CONTRAILS - “THE FLYING SCHOOL”

Jack Taylor is the owner of Colorado Contrails Aviation, Inc. His company was founded in 1995, and Jack purchased it on January 1, 1999. He later changed the name to one he felt was more descriptive of the business, filing a registered d/b/a as “The Flying School.” Jack learned to fly at FNL during the summer of 1966, just a few months after FNL opened.

Although Jack has had dual careers, having been a commercial banker for 20 years prior to his purchase of the flight school business, he has been involved with flight training throughout most of his career. In addition, he completed college at CSU as a flight

instructor and has been an FAA Designated Pilot examiner for 37 years.

Jack has always maintained that if the general economy catches



A student with The Flying School taking off in a two-seater Remos Sport Plane.

cold, general aviation catches pneumonia which has been true of the last recessionary period. Fortunately, they have been well or-

ganized to absorb these anticipated downturns and the resulting shrinkage. Factors that affect the business in addition to the general economy are fuel price fluctuations and airline hiring, both of which have taken hits in the past several years. Jack feels there are signs of some rebounding currently. Many commercial pilots are nearing retirement, and the airlines are beginning to do some additional hiring. There has been a paradigm shift in student activity over the past 30 years from recreational flyer to today's average student who is younger, better financed, more highly educated, and are career track individuals. During the 2006 high, approximately

## FULLY EQUIPPED TO WEATHER THE STORMS



No matter the day nor the hour, as soon as the first flakes begin to fall, you will find the FNL Maintenance crews manning their plows tackling the task at hand of keeping the runways at FNL clear, safe and ready for their customers. Even though the crew is small, they are committed to ensuring that the airport facilities remain open and operational. Since 2006,



action. The priorities for snow and ice removal are first to last: Runway 15/33, Alpha Taxiway, Alpha 1 and Alpha 5 Taxiways, ramps, 6/24, Lear-Cessna-Gulfstream streets, Bravo Taxiway, Delta Taxiway, Terminal and FBO parking lots, Hangar taxiways, and taxi lanes.

FNL has acquired several pieces of Snow Removal Equipment (SRE) with grant dollars from the FAA and the State Aeronautics Division, enabling the airport's operations staff to handle winter weather events. The fleet consists of a runway broom and blower truck, loader and ramp plow blade, two plow trucks, 3000-ton/hour snow blower, and runway de-ice sprayer and equipment to analyze runway braking



## BUSINESS PROFILE *(CONTINUED)*

60 percent of their students were training as flight instructors, which is the first step toward becoming an airline pilot.

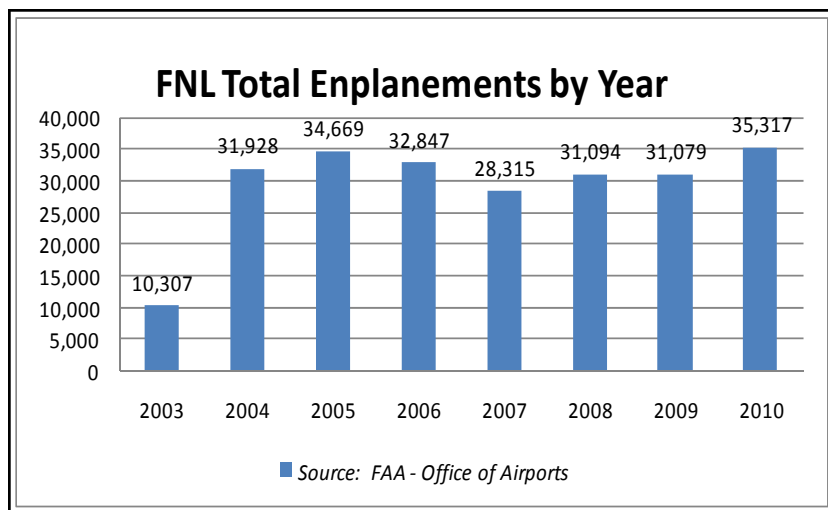
Learning to fly is an expensive endeavor, although Jack feels the industry would fare much better with steady fuel prices. The cost today for a private pilot certificate is about \$9,500, and a light sport aircraft certificate can be attained for a cost of \$4,500. Jack invested in a light sport aircraft (gross take-off weight 1,320 or less) a few years ago in order to offer a less expensive alternative. The number of students is subjective due to the various types of instruction that is offered. Some training takes two weeks and others can take as long as six months.

The Flying School is one of six Cessna Pilot Centers in Colorado. They are one of only two in the state who have an FAA pilot examiner on staff, and Jack feels very fortunate to be in that position. They offer training ranging from the Sport Pilot Certificate to the Airline Transport Pilot Certifi-

cate for both single and multi-engine airplanes. They instruct in modern late-model Cessna aircraft as a result of being affiliated with Cessna Aircraft Companies. These aircraft are technologically advanced with glass panel equipment. Jack has had as many as 12 aircraft in recent past, has reduced down as low as five, and currently has six aircraft. He also has a fairly sophisticated aircraft simulator, and operates with a staff of six to seven instructors, some part time and some full time.

Jack noted that although there are pluses and minuses with instructor turnover, he feels it is a net plus to have healthy instructor movement. He reiterated that becoming a flight instructor is how pilots gain initial experience to qualify them for commercial airline jobs, therefore, it is a normal part of this business. Additionally, when customers perceive movement in his staff, they are motivated to become instructors as well, which Jack feels is a net plus to draw those students in for training.

## Airport Fast Facts



### FNL Staff Contact Info:

<b>Jason Licon,</b> Airport Director	970-962-2852
<b>Larry Mack,</b> Operations Supervisor	970-962-2853
<b>Brenda Orndorff,</b> Administrative Technician	970-962-2851
<b>Hank Schneider,</b> Maintenance Technician	970-962-2853
<b>David Schneider,</b> Maintenance Technician Security Badging & Access	970-962-2854
<b>Kevin Keith,</b> Airport Intern	970-962-2854